

Buyers Seek North & East In Tallahassee

Top Selling Neighborhoods Existing Home Sales Only



**Barbara Corcoran's
Advice For North FL**



RESOURCES

- [Joe's New Book](#)
- [Selling A Home](#)
- [Home Valuation Tool](#)
- [Property Search](#)
- [The Word Is Out!](#)
- [Archives](#)



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When it comes time to sell your home, it's important to know what is going on in the market. One very important piece of information is the activity in your specific area.

The graph above shows the top selling neighborhoods for existing homeowners (no new construction), with the total number of existing home sales shown in blue and the average sales price shown in red.

More than one of every five existing homes sold in Leon County came from these top 11 communities.

It is interesting to note that all ten are on the eastern side of our market area, while eight

of the ten are also in the northern half. Roughly one-half of all home sales in Leon County occur in the northeast quadrant.

Four of the top five neighborhoods are Killearn communities which account for nearly 1 of every 4 homes sold, and that is not something we should expect to change any time soon as they are also among the largest we have in town.

Southwood stands firm as the dominant neighborhood "south of the border," and more than one of every 4 existing Southside home sales occurs there.

Here's more about [YOUR neighborhood](#).