



Low Inventory Boosts Seller Profits



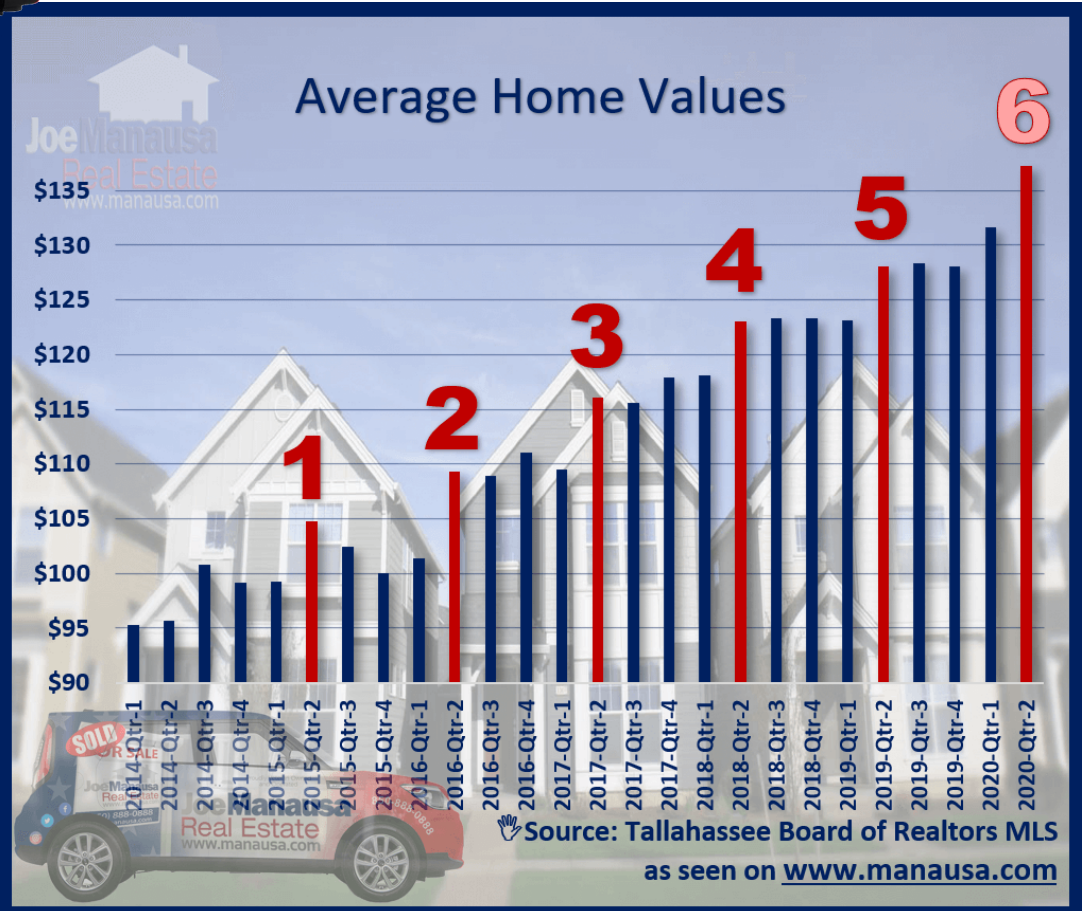
Barbara Corcoran's Advice For 2020



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In recent reports, we have demonstrated that home values make the majority of their move in the second quarter of each year. We pondered if it would happen again.

It apparently has.

Thus far, one-third of the way through the second quarter of 2020, home values are 7.2% higher than 2nd quarter values from a year ago. That represents more than double our normal annual rate of appreciation when looking back thirty years!

Home sellers who have decided to proceed during these early months of

the pandemic have done extremely well. In many cases, we are seeing properly marketed homes sell immediately upon hitting the market with sellers enjoying multiple offers.

I have created a video that explains how to price your home to sell fast and for top dollar; watch it below.

